



Registration for 2007 Educational Courses

Step One: Check the box of the course(s) you want to register for:

<p>Essential Closing Strategies July 25 Location: First American Title 1889 N. Rice Avenue, Oxnard, 93030 <input type="checkbox"/> SMC member \$150.00 <input type="checkbox"/> Non-member \$220.00</p>	<p>IRM II-Marketing Strategies, Plans & Budgets August 21 & 22 Larry Chimbole Cultural Center 38350 Sierra Highway, Palmdale <input type="checkbox"/> SMC member \$295.00 <input type="checkbox"/> Non-member \$385.00</p>	<p>House Construction As A Selling Tool September 19 & 20 First American Title 520 N. Central Ave. Glendale 91203 <input type="checkbox"/> SMC member \$275.00 <input type="checkbox"/> Non-member \$300.00</p>
<p>Increased Profits Through Effective Builder-Broker Relationships October 24 Larry Chimbole Cultural Center 38350 Sierra Highway, Palmdale <input type="checkbox"/> SMC member \$150.00 <input type="checkbox"/> Non-member \$220.00</p>	<p>Certified New Homes Sales Professional November 13, 14, 15 Larry Chimbole Cultural Center 38350 Sierra Highway, Palmdale <input type="checkbox"/> SMC member \$350.00 <input type="checkbox"/> Non-member \$420.00</p>	<p>IRM III-Lifestyle Merchandising Advertising & Promotion Strategies December 5 & 6 First American Title 520 N. Central Ave., Glendale, 91203 <input type="checkbox"/> SMC member \$295.00 <input type="checkbox"/> Non-member \$385.00</p>
<p>IRM IV-The Challenge of New Home Sales Management January 15 & 16, 2008 First American Title 520 N. Central Ave., Glendale, 91203 <input type="checkbox"/> SMC member \$295.00 <input type="checkbox"/> Non-member \$385.00</p>		

Step Two: Total Amount \$ _____

Step Three: Determine Method of Payment (VISA / MC / American Express or check)

Cancellations made within 14 days of the course date will be charged and no shows will be charged.

Name: _____ Company: _____	
Mailing Address: _____	
City: _____	State: _____ ZIP Code: _____
Phone Number: _____	Email: _____
Credit Card #: _____	Expiration Date: _____
Name on Card: _____	
Signature: _____	Check Enclosed: # _____

Fax to (909) 860-9170 or mail to: SMCLAV • 1330 S. Valley Vista Drive • Diamond Bar • CA 91765
 Questions? Call the Councils Dept at BIA/SC (909) 396-9993